

POSEIDON sails

PRICE LIST 2023

Contact Details

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Model	Name	Built Year	Base	Cab/WC	Pax	01/01-23/04	23/04 - 21/05	21/05-18/06	18/06 - 30/07	30/07 - 20/08	20/08-17/09	17/09 - 01/10	01/10 - 15/10	15/10 - 31/12	Security Deposit
Bali 4.6	Poseidon	2022	Athens	5+2/3+1	12	5.300	7.300	8.800	10.900	12.900	10.900	8.900	7.300	5.500	4.000
Bali 4.4	Emmelia	2022	Athens	4+2/4+1	10	4.700	6.400	8.300	9.800	11.600	9.800	8.300	6.500	4.700	3.500
Lagoon 450F	Escapade	2019	Athens	4+2/4	12	4.500	6.200	8.000	9.500	11.300	9.500	8.000	6.300	4.600	3.500
Lagoon 450F	Dioni	2015	Athens	4+2/4+1	12	4.000	5.750	7.300	8.500	10.300	8.500	7.300	5.750	4.600	3.500
Oceanis 51.1	Kallisto	2020	Athens	5+1/3+1	12	3.000	4.600	6.200	6.900	8.500	6.900	6.200	4.600	3.500	3.000

Charter rates in Euro referring to weekly (7nights / 6days) charter period, including:

Current VAT at 12%, agent’s commission 20% (calculated on the net prices, having deducted the VAT), end cleaning, bed sheets & towels (two per person per week), pillows and pillow cases in each double cabin, first fill for outboard engine, spare bottle of gas, first & last night in home port, use of yacht with her equipment (generator, air-condition, inverter, electric toilets, solar panels, VHF, music player, 12 in. GPS, autopilot, dinghy, outboard, warm water supply, spray hood, bimini & blankets. The yacht should be re-delivered with full fuel tanks.

Rates do not include:

Cancellation insurance, Transfers from/to the airport, Boat fuel

Discounts

Minimum standard discount 15%, 2 or 3 weeks charter 5%, boat show discount 5%, Our repeat client 5%.
Maximum discount 25%

You can find our updated prices and discounts only in MMK Booking manager.



Optional Services:

Skipper (his food is extra): 190.00 € per day
Cook (her food is extra): 190.00 € per day
Hostess (her food is extra): 170.00 € per day
Fast Track (check-in 14:00): 100.00 € per booking
Internet pack (10GB data + wifi router): 70.00 € per week
Late Check-In (after 20:00): 100.00 € per booking
One-way fees Athens-Cyclades: 700.00 € per booking
One-way fees Athens-Dodecanese: 900.00 € per booking
One-way fees Athens-Ionian: 1,200.00 € per booking
One-way fees Athens-Lavrion : 400.00 € per booking
Safety net installed: 250.00 € per booking
Deposit Reduction (+ 1750 EUR Refundable): 300.00 € per booking
Stand up paddle: 120.00 € per week
Transfer from the airport up to 10 pax: 100.00 € per booking
Transfer from the airport up to 12 pax: 120.00 € per booking
Transfer from the airport up to 8 pax: 80.00 € per booking

Obligatory Services for all boats:

Dinghy (included): included in the charter price
Outboard Engine (included): included in the charter price

Obligatory Services:

Standard charter pack [final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas]: 350.00€ per booking

Refundable Security Deposit

The amount of the refundable security deposit must be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only) The client should previously contact his/her bank and ensure the appropriate credit card limit

Should the refundable full security deposit be refused at the time of embarkation, client will be obliged to subscribe the non-refundable security deposit reduction.

Skipped Charters Refundable Deposit

For all skipped charters with one of our skippers, the refundable security deposit will be reduced in half.

Security Deposit Reduction

Bareboat charter security deposit reduction 300€ (non refundable) plus refundable security deposit 1.750€

Days and hours of Embarkation / Disembarkation

Embarkation: Saturday 17:00

Disembarkation: Saturday 09:00

Compulsory return Friday to the base not later than 18:00, the evening before disembarkation.

Payment Terms

50%: 10 days after the booking confirmation

50%: 35 days prior to embarkation date

If the second payment is not paid by the date as stated in the booking confirmation without any notice from the agency then Poseidon Sails company has the right to cancel the charter without returning the advance payment to the agency.

If the charterer wishes to cancel the charter at any point then the following cancellation policy will apply.

Cancellation Policy

- For bookings cancelled 91 or more days prior to embarkation date full refund, however there is an administration fee applicable of 10% of the charter price.
- For bookings cancelled between 90 and 60 days prior to embarkation, 30% of the total cost of the charter is charged.
- For bookings cancelled between 60 and 30 days prior to embarkation, 50% of the total cost of the charter is charged.
- For bookings cancelled less than 30 days prior to embarkation, 100% is charged.
- As with any vacations, we strongly recommend that your sailing trip be insured against any unforeseen circumstances.
- No show / withhold of every paid amount.

Covid-19 Policy

If any of the two below conditions apply.

1. In case of official travel restriction from/to Greece and from/to charterer's origin country during the period of the scheduled charter.
2. In case of closed borders of Greece or the charterer's origin country during the period of the scheduled charter.

Then every charterer will have the option to:

1. Reschedule the charter dates later in the season 2023 or season 2024.

For rescheduling the charter to new dates then Poseidon Sails company has to be informed in written at least 35 days before the start date of the charter.

Any price difference (if applicable) will have to be covered by the charterer.

In case of rescheduling the charter dates the payment terms & dates remain the same as per initial booking confirmation.